

MINUTES OF THE 111<sup>TH</sup> SLBC MEETING HELD ON 24<sup>TH</sup> NOVEMBER, 2020

THROUGH MICROSOFT TEAMS

The 111<sup>th</sup> meeting of the State Level Bankers Committee, Goa State was held on 24<sup>th</sup> November, 2020 through Microsoft Teams under the Chairmanship of Shri. Ajay Michyari, Regional Director (Mah & Goa), Reserve Bank of India and Shri. Puneet Kumar Goel, Principal Secretary Finance. The other dignitaries present were Shri. N. J. Nampoothiri, General Manager in charge, Reserve Bank of India, Mrs. Usha Ramesh, General Manager, NABARD. Other State Bank of India dignitaries who joined through Teams were Shri. Deepak Kumar Lalla, Chief General Manager, Ms. Sukhvinder Kaur, General Manager and SLBC Convenor. The meeting was also attended by other senior Officials from the State Government and Sponsoring Agencies, Senior Executives of Commercial Banks, representatives of State Cooperative Bank and representatives from Payment Banks.

**Mr. Naveen Kumar Gupta**, Deputy General Manager (B&O), State Bank of India, Panaji and Member Secretary, SLBC, welcomed the participants.

**Ms. Sukhvinder Kaur, General Manager and SLBC Convenor** welcomed the participants. In her welcome address she congratulated and appreciated the efforts of all the Bankers for their uninterrupted service during the testing times of COVID 19 pandemic. She opined that pandemic situation is not gone and the bankers are getting used to it. She further said that the Bankers should reorient their strategies. She wished to draw the attention of the House to three major area

1. Step up priority sector lending for upliftment of poor and weaker section of the population as this segment is severely affected by the pandemic and lockdown. Through this, we can achieve the priority sector targets.
2. Holding timely BLBC, BLRC and SLBC meeting will play a paramount role in formulation and execution of the action plan under Priority Sector.
3. The digitalisation of the North Goa district by December, 2020 to be achieved.

**Shri. Deepak Kumar Lalla, Chief General Manager, State Bank of India**, while delivering his key note address, congratulated all the Bankers for the bravery displayed by them during the COVID-19 pandemic. He urged all members to review their progress and re-strategise their plans towards achievement of targets under ACP especially in MSME / Housing Sector.

He expressed satisfaction on increase in the CD ratio. He, further, congratulated member banks for achieving the remarkable feat that no village is remained unbanked in the State of Goa.

He impressed upon member Banks the importance to implement/improve financial inclusion in the State of Goa. He called upon the Bankers to accord Top Priority in achieving 100% digitalisation of North Goa before December, 20.

He, then, appealed to the Bankers to accord priority to sanctioning loans under PM SVA Nidhi to all the eligible applicants speedily and timely.

On online submission of data on portal he remarked that nearly 14 Banks are finding it challenging to upload the data on the SLBC portal. He instructed all the 14 Banks to upgrade the reporting mechanism and ensure that they upload the data for the quarter ending 31.12.20.

He concluded with a request to member banks to concentrate on loans under Agriculture/Housing finance/Renewable energy. Further he stressed that focus must be on priority sector lending, improvement in CD ratio and effective and efficient penetration of financial inclusion.

**Shri. Ajay Michyari, Regional Director (Mah & Goa), Reserve Bank of India** said that the Bankers should focus on priority sector lending, as against the bench mark of 40%, we are at 32% as on 30.09.20. He opined that the last 2 quarters have been harsh, but we need to improve in this area. He was also of the view that there was reluctance on the part of the Banks to lend to MSME. He instructed the member banks to follow the RBI instruction of providing collateral free loans upto Rs.10 lacs as per laid down norms. He expressed satisfaction on covering the unbanked area through CSP under financial inclusion. On Financial Inclusion, he opined that penetration and Skill development needs to be focussed. There is also a need to review the strategies in the Social Security Schemes like PMJJBY, PMSBY and APY and improve our performance in these areas. He opined that our performance also needs to be improved vis a vis the ACP targets set for the State for the next financial year.

**Shri. Puneet Kumar Goel, Finance Secretary**, Government of Goa said that he appreciates SLBC for advancing the meeting and for avoiding the conduct of the meeting at fag end of subsequent quarter as happening hitherto. He wished that the next SLBC could be held in the 1<sup>st</sup> or 2<sup>nd</sup> week of February for the quarter ending 31.12.2020.

He complimented RBI and all the Banks for covering the entire Goa through its branches/CSPs. Coming to the concerns of the State, he requested member Banks to contribute to the State by supporting more and more CSR funding considering the huge deposit base of Rs.85000/- Crores of the State. He also stressed on improving the C.D. ratio.

He, then, instructed to make the North Goa District 100% digital by December, 20 and requested to focus on the South Goa District for achieving the 100% digital penetration.

He appealed to all Banks to increase lending to the Renewable Energy Sector as it is a priority for the Government of India and assured the house that Government of Goa is willing to extend all the support to the lending institution. He, also, requested to improve the lending to SC/ST population as the advance has shown sudden fall vis a vis last year performance in absolute terms and percentage terms.

**Mr. N. J. Nampoothiri, General Manager** in charge, Reserve Bank of India, observed that the CD ratio has never crossed 31% in the past. So to deliberate on this issue, a meeting of SBLC and NABARD was called on 23.11.20 wherein monitorable action plan was drawn to achieve a ratio of 40% in the remaining period of this F.Y. He exhorted all Bankers to strive to improve the CD ratio in the light of this plan.

He also highlighted that the National Centre for Financial Education (NCFE) in consultation with the four Financial Regulators and other relevant stakeholders, has prepared the revised National Strategy for Financial Education (2020-2025) which was launched in August 2020. He highlighted the strategic objectives laid down under the NSFE as well as '5 C' approach in achieving these objectives.

He further observed that revival of economic activity is evident now and we must avoid sheltering behind Covid – 19 pandemic shield.

He complimented all member banks for improvement in data uploading, barring, 2 major private Banks and 12 other banks, who failed to upload the data within stipulated time period.

On Digitalisation of North Goa, he exhorted all bankers to achieve 100% digitalisation of the North Goa District by 31.12.2020. However, he sought clarification for reduction/fluctuation in the digitalisation percentage and was assured by SLBC Convenor that the issue will be thoroughly examined and necessary steps will be initiated. He instructed Banks to ensure that all the new accounts need to be issued with one of the digital products invariably, and further suggested that for Senior Citizens, literacy camps to be held to migrate to digital product. In this regard he assured the house that RBI is willing to provide all type of support in this area including 2 hours capsule programme, which can be held on throughout the week including Saturdays.

He, further, requested Bankers to focus on achieving the ACP targets, in the light of reduced targets which are well achievable.

He also expressed his dissatisfaction over absenteeism by Branch Managers in BLBC meetings and requested Member Banks to instruct their Branch managers suitably.

He further said that, RBI has observed that few Banks are accepting deposits from public at large in the State of Goa, however Housing and Education loans sourced by them are sanctioned by their affiliate agencies / entities operating outside Goa. This disbursement is, therefore, not reflected in their loan

disbursement figures reported to SLBC, resulting in distorted CD Ratio for the State.

Lastly he appealed to the Banks to conduct more literacy camps as per the laid down norms of RBI.

**Mrs. Usha Ramesh, General Manager, NABARD**, said that she has six points to highlight:-

1. The ACP for the State of Goa for 2021-22 has been pegged at Rs.5100 Crs i.e. Rs.2500 Crs to North Goa and Rs.2600 Crs to South Goa. She appealed to Member Banks to share the data with their Controlling authorities by 15.12.2020 so that these targets can be merged with the overall target set by the Bank, well in time.
2. Participation in BLBC meeting is not up to the mark and requested Member Banks to instruct BMs to attend the meeting invariably. She also observed that all Banks have not uploaded the data in the portal and requested them to ensure online uploading for December quarter.
3. NABARD is providing support to install Boosters, V Sat and Solar power in case of connectivity issue. All the Banks who are in need of support can avail this facility. The matter was brought to the notice of the members in the last SLBC also, however, the response is not satisfactory.
4. NABARD is starting a Sanitisation drive and requested member Banks to participate and support the drive.
5. She appreciated the good progress achieved by banks in KCC sanctions during this quarter.
6. She also informed the House that they are undertaking a detailed study on the Warehouse facility in the State of Goa as per the direction of the GOI.

**Shri. P.G.Kamat, AGM, SLBC** then piloted the discussion on agenda. **Mr. Naveen Kumar Gupta**, Deputy General Manager (B&O), State Bank of India, Panaji and Member Secretary intervened on various occasions to clarify various points/clarification raised by the participating members to the satisfaction of the member. Two of the major points discussed are as under:-

1. It was suggested that the Government of Goa may explore the possibility of charging the stamp duty upfront as done in the neighbouring State of Maharashtra. Subsequently Government may consider waiver or reduction in the stamp duty applicable.
2. Government of Goa may explore covering more areas located in and around the Corporation area to make them eligible under PMAY scheme.
3. This will act as catalyst in increasing loans under Real Estate sector and in turn will improve our CD Ratio.

The meeting ended with a vote of thanks by **Shri. CH. Krishna Mohan Achary**, AGM, RBO II, State Bank of India, Panaji Goa.

State Bank of India

SLBC, Goa.

Date: 24.11.2020



General Manager (NW-1)

**ANNEXURE:**

Sr No	Agenda item	Action Point	Action by
1	Financial inclusion – Zero balance accounts	To be totally funded	All Banks
2	Review of ACP – Priority sector Lending	Focus on priority sector lending to be increased.	All Banks
3	Data flow at LBS for migration to Standardized data system	All Banks are advised to ensure timely submission of data by uploading on the portal.	All Banks
4	Digitization of North Goa District	Ensure digital maximisation and 100% achievement by December, 2020.	All Banks/SLBC
5	Application under PM SVA Nidhi scheme to be disposed immediately.	All applications should be disposed off immediately.	All Banks